DPC: What Makes a Supplier Happy?

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WHO HAS AN AGREED BUDGET FOR A DIGITAL PRESERVATION SOLUTION?
68% of organisations are keeping vital long term digital records on shared network drives.

**CURRENTLY USED STORAGE SOLUTIONS ARE PUTTING LONG-TERM DIGITAL RECORDS AND INFORMATION AT RISK**

<table>
<thead>
<tr>
<th>Where are Digital Records and Information Being Stored?</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Shared Network Drive</td>
<td>68%</td>
</tr>
<tr>
<td>Line of Business Applications (e.g. CRM, ERP, Manufacturing, HR Systems, etc.)</td>
<td>52%</td>
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<tr>
<td>Enterprise Content Management System (ECM)</td>
<td>47%</td>
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<tr>
<td>Disk or Tape Backup Systems</td>
<td>44%</td>
</tr>
<tr>
<td>Records Management System (e.g. EDRMS)</td>
<td>43%</td>
</tr>
<tr>
<td>Application-specific Archiving (e.g. email)</td>
<td>33%</td>
</tr>
<tr>
<td>Removable Media (e.g. CD or USB)</td>
<td>22%</td>
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<tr>
<td>Enterprise Information Archiving System (EIA)</td>
<td>14%</td>
</tr>
<tr>
<td>Purpose-built, Long-term Digital Preservation System</td>
<td>11%</td>
</tr>
<tr>
<td>Other</td>
<td>9%</td>
</tr>
<tr>
<td>Commodity Cloud Storage (e.g. Amazon)</td>
<td>8%</td>
</tr>
<tr>
<td>I don’t know</td>
<td>1%</td>
</tr>
</tbody>
</table>

Only **11%** have a purpose-built, long term Digital Preservation system.

**MOST ORGANISATIONS ARE UNPREPARED**
CAN YOU PERSUADE YOUR ORGANISATION of the challenges faced and the value you can deliver?

CAN YOU WORK WITH YOUR SUPPLIER to build a strong case and build confidence?

A SATISFIED CUSTOMER MAKES A HAPPY SUPPLIER
### WHAT DO I NEED TO PRESERVE?
- Assess your digital assets
- Review your digital value at risk
- Examine peer organisation successes
- Develop a business case
- Define digital preservation strategy
- Create requirements, policy and governance

### WHAT VALUE CAN I DELIVER?

### WHAT SOLUTIONS CAN HELP ME?

### HOW SHOULD I DEPLOY?
- Assess resources
- Develop implementation and training plan

### HOW DO I REALISE THE BENEFITS?
- Measure and improve
“We needed a way to consolidate all content into a single secure “out-of-the box” system that would also provide full OAIS (Open Archival Information Systems) Digital Preservation,...”

Mark Lawrence, Oxford History Centre Manager
DEFINE REQUIREMENTS
- Content
- Access
- Tool integration
- Support
- Community

DEVELOP POLICY & PROCESS
- DPC
- OAIS ISO 14721
- POWRR

ASSIGN PEOPLE & RESOURCES
- Your team
- IT help & resources

ALL OF THESE CONSIDERATIONS HELP MAKE A SUCCESSFUL SELECTION
PROVIDING ACCESS to your internal and external audiences unlocks the value of your digital content
TOOLS TO HELP MAKE YOUR CASE

HELPFUL RESOURCES

BUILDING THE BUSINESS CASE

HANDLING OBJECTIONS (From IT)
• Active Preservation WP
• Safeguarding Electronic Records

www.preservica.com/resource
FOCUS ON DELIVERING VALUE
to your organisation

FREE YOUR TIME
to focus on being an Archivist

ENGAGE
so others can contribute
listen for how to improve
BUILDING YOUR CASE HELPS BRING YOU SUCCESS...

...AND A HAPPY SUPPLIER
Thank You!

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