We'll store your data for 25 years, 100% guaranteed data safety





Arkivum service in a nutshell



SLA with 100% data integrity guaranteed



World-wide professional indemnity insurance



Long term contracts for enterprise data archiving



Fully automated and managed solution



Audited and certified to ISO27001









Low cost

- Way to cope with data growth
- Free up expensive resources
- Eliminate the 'cost of loss'

High safety

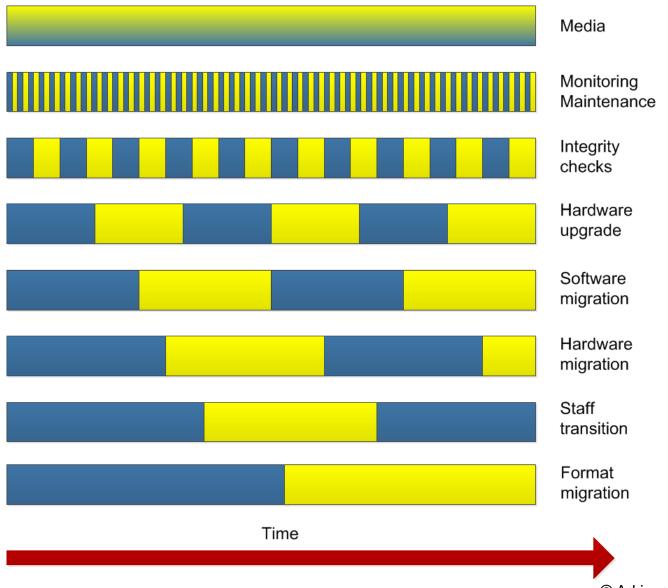
- Requirements: reuse, compliance
- Data: immutable, replicated, managed

Easy access

- Retrieve data when its needed
- Speed: minutes, not milliseconds



20 years of keeping content alive





Ingredients

- Skilled and trained people
- Validated processes and procedures
- Comprehensive risk management
- Specialist infrastructure
- Economies of scale
- Independent audit and validation

Built in exit-strategy

- Full copy of data in escrow (encrypted)
- Metadata and data on a file system
- Open standards and formats
- 3-way agreement on ownership/access
- Drive down costs and risks





Example customers





























Observations on the Digital Preservation Community

- Complex and challenging landscape
- Long timescales, limited budgets
- Reluctance to act
- Fear of doing the wrong thing





Observations on the Digital Preservation Community

- Emerging products and services
- Specialist vendors
- Need for long-term partnerships
- Nurture the shoots



Thoughts on requirements

- Specify what's needed, not how to do it
 - Allows flexibility on design/implementation
 - More likely to be future proof
 - Think services, contracts and SLAs
 - Technology is only a small part of preservation

Thoughts on requirements

- Try not to be alone
 - Bespoke = time, cost, risk
 - Commonality = market, user base, multipliers
 - Use standards and shared specifications
- Safety and strength in numbers
 - Paradox of 'You don't get fired for buying IBM'





Thoughts on requirements

Dialog

- Discussion, clarification, advice
- Demos, proof of concept, pilots, trials
- Both sides learn a lot through small steps
- Cut down the costs and the risks



Example: Tate Gallery

- Well defined ITT
- Specific about needs
 - Volumes
 - Safety
 - Access
 - Timeframe
 - Budget
- Discussion as part of the process
- Ongoing collaboration

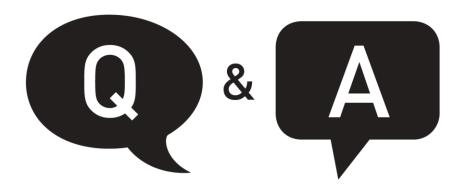


Example: University of Leeds

- ePrints integration
- Joint specification of workflows
- Joint agreement on scope and approach
- Proof of concept → Pilot
- Sharing of results with other Universities
 - Scenarios, development work, testing
 - Problem shared is a problem solved



Discussion



We know that entrusting someone with your data raises serious questions, we're here to answer them.

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